

Open Broadband, LLC

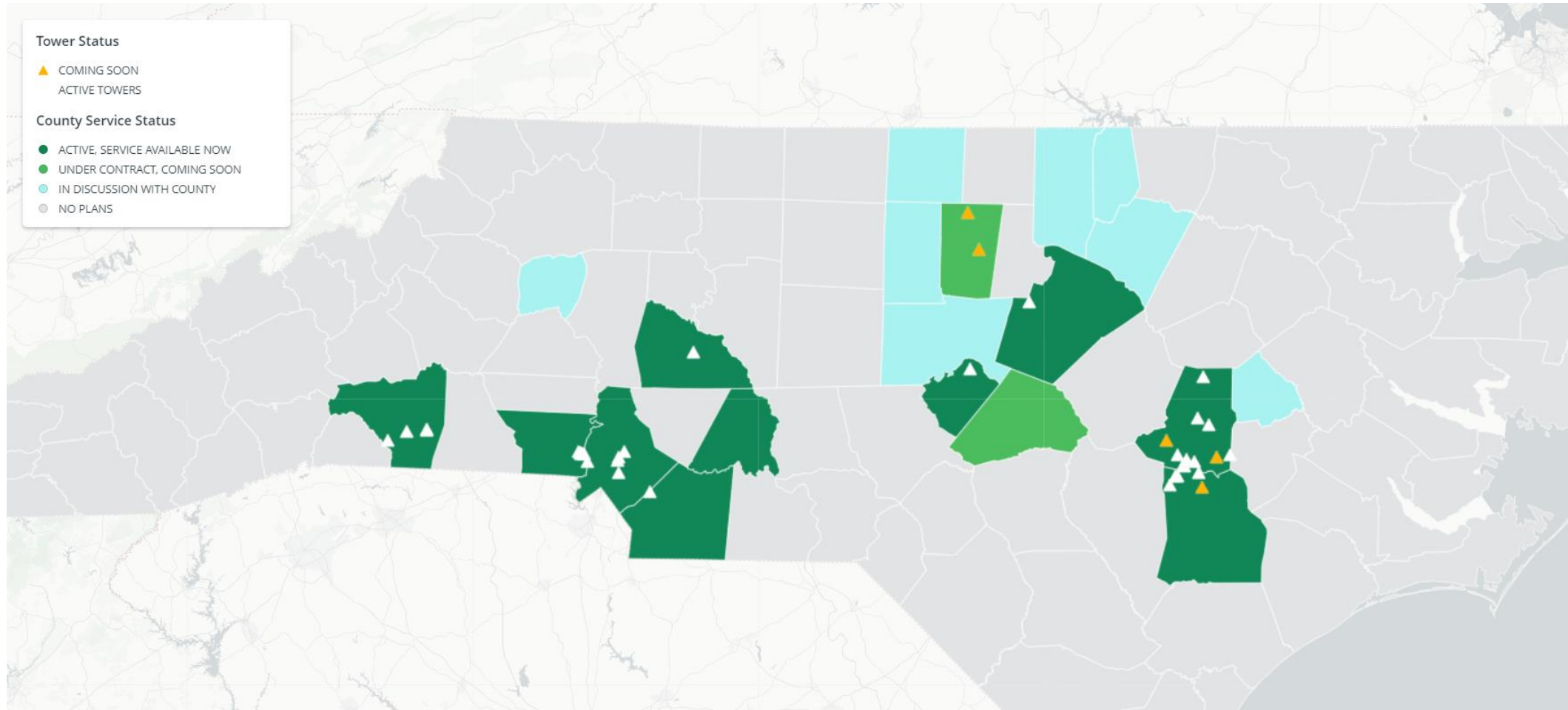
Better Internet. Better North Carolina.

<http://openbb.net>

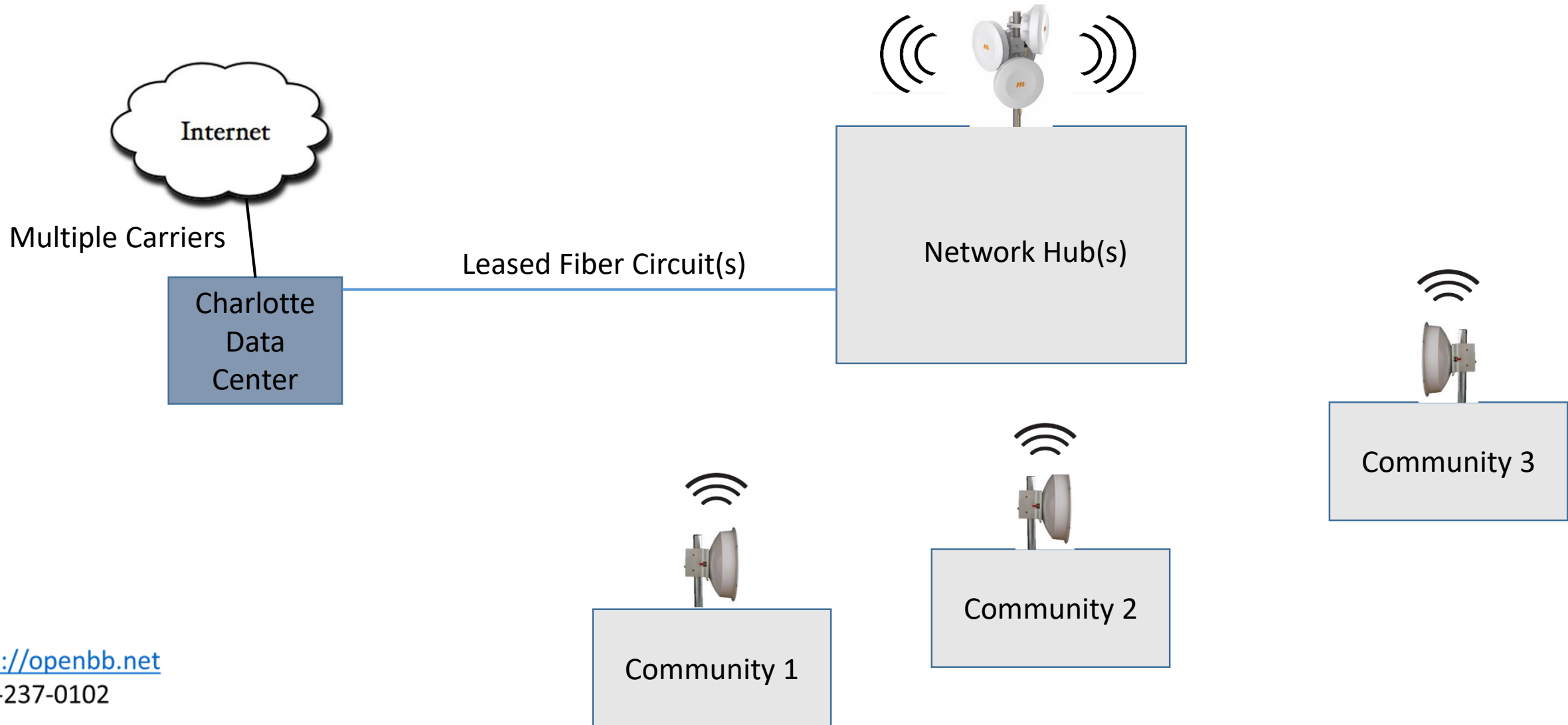
704-237-0102

open
broadband

Open Broadband Footprint March 2019



Open Broadband Deployment Model - Hybrid



One of our Fixed-Wireless Installations



Financing Options We've Pursued

1. County and Town RFPs
2. Public-Private-Partnerships
3. NC GREAT Broadband grants
4. USDA ReConnect grants
5. Customers

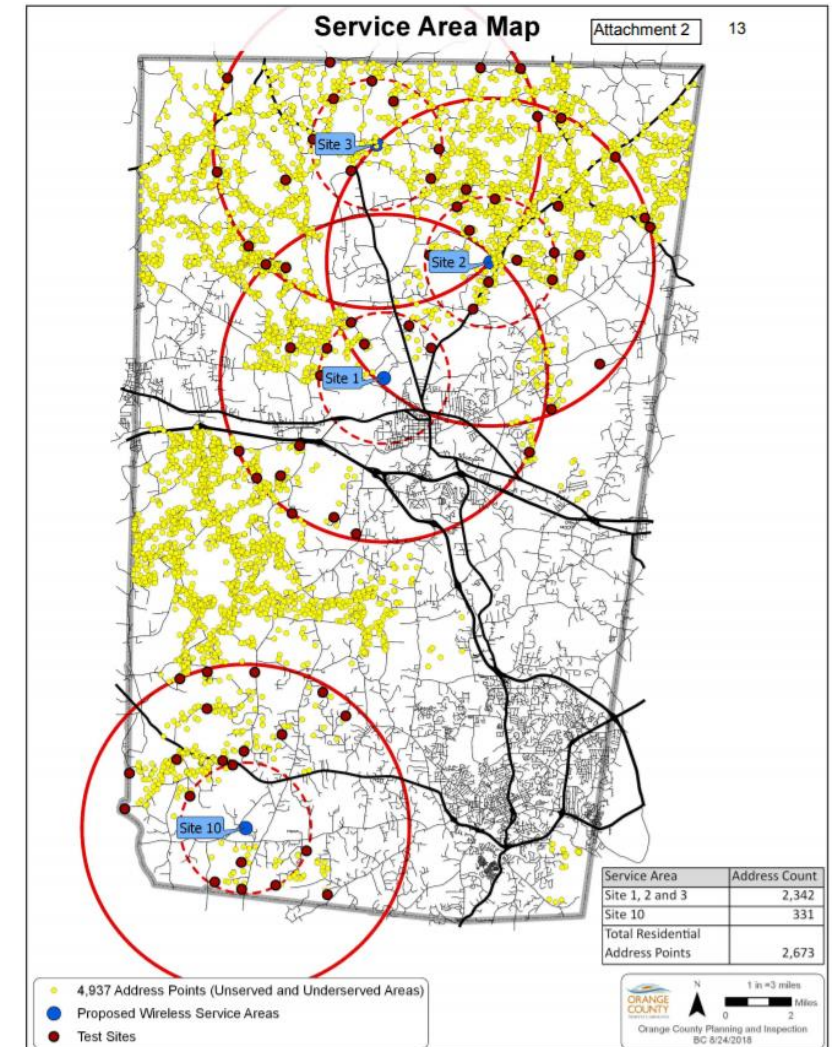
1) RFPs and RFIs – Example Orange County

The Orange County Broadband Initiative

Did you know Orange County is working with Open Broadband to provide broadband internet services to its rural residents?

- [Click here to pre-register with Open Broadband.](#)
- [Click here for the Service Area Map.](#)
 - [Phase 1 Detailed Map](#)
 - [Phase 2 Detailed Map](#)

<https://www.orangecountync.gov/963/Orange-County-Broadband-Initiative>



1) County Broadband RFP/RFI

Other postings 2018-19

- Chatham County
- Franklin County
- Granville County
- Vance County
- Alexander County

NC BIO is an excellent source



**Franklin County, NC
Request for Proposals (RFP)**

Broadband Enhancement RFP
RFP posted to:
www.kerrtarcog.org

2) Public Private Partnerships

Other County/Town Partnerships

Gaston Co: Providing service to City of Belmont, downtown Wi-Fi zone, and TechWorks innovation center. Working with Bessemer City, Cherryville, Cramerton, county library system.

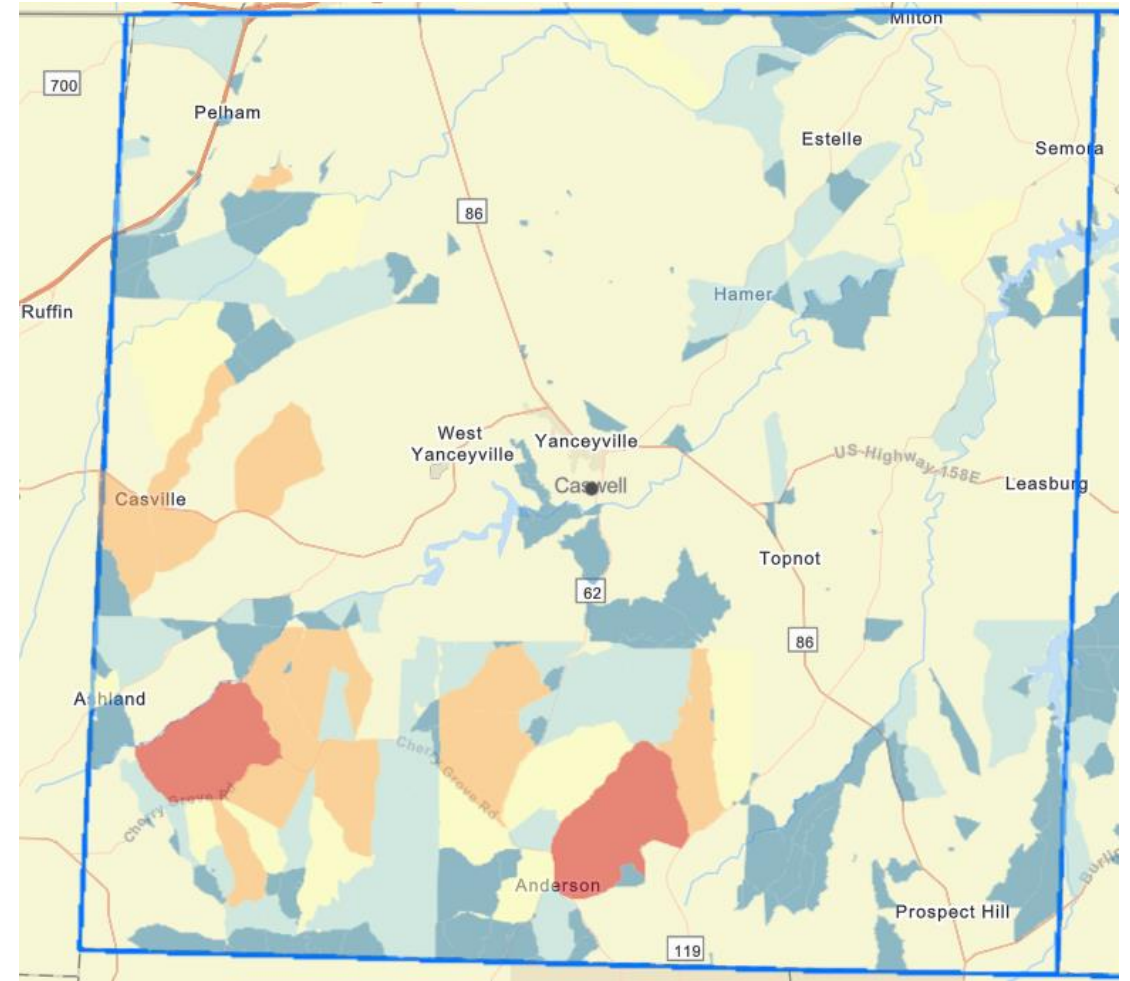
Wayne Co: Providing service in various parts of the county, including Fremont, Goldsboro, Mt. Olive, Seven Springs, and Grantham. Wi-Fi zones, MO Airport, University of Mt Olive.

NW Duplin Co: Offering service to residents of Calypso and Faison, and the northwest portion of the county.



3) GREAT Broadband Grants 2019

- \$10M for Tier 1 counties only
- Grant can only be used for census blocks that don't have 10x1 speed
- Up to \$2M awarded per County
- Only one award per County
- Total counties where applications were submitted: 19
- Open Broadband applied for 3



Caswell County census tract mapping

4) USDA ReConnect Grants 2019

What is it? Federal financing and funding options in the form of loans, grants, and loan/grant combinations to facilitate broadband deployment in areas of rural America that don't currently have sufficient access to broadband. \$600M program.

1. Rural Broadband Grant, with applicant supplying a cash contribution equal to 25% of project cost.
2. Grant + Loan Combo (50% of award as a grant/50% of award as a loan at Treasury rate of approximately 3.875%)
3. Low Interest Rural Broadband Loan (fixed at 2%)

Applications open April 23 – May 31

5) Customers are the best form of financing!



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Together, let's solve the broadband
availability problem.

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